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Valuations 101: The Venture Capital Method - Gust Blog
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The Exit Value (EV), or Terminal Value, is the value the company is expected to be sold for.In the Venture Capital method, this is usually calculated as a multiple of the company’s revenues in the year of sale. Since thismethod is often used to value early stage, pre-revenue startups with negative cash slows, EBIT multiples are usually not applicable.

How does the venture capital method value a business ...
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In 1987, Professor William Sahlman of the Harvard Business School published a fifty-two page case study, “The Venture Capital Method,” HBS Case # 9-288-006. In its most simple iteration, the method provides the following formula for calculating the post-money valuation of seed/start-up companies:

Valuation of Pre-revenue Companies: The Venture Capital Method
The Basic Venture Capital Formula Valuation Assuming No Dilution ... The carried interest of the new investors is equal to the value of their investment. In the case of a start-up, the founders’ carried interest constitutes the entire pre-money valuation; it is the value

The Basic Venture Capital Formula - Chad Jardine
2001 | Case No. E95 The note discusses some of the fundamental issues of valuation in venture capital deals. The topics discussed are not necessarily limited to venture capital backed companies, but they frequently surface in entrepreneurial companies that are financed either by venture capitalists or other private equity investors.

A Note on Valuation of Venture Capital Deals | Stanford ...
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How VC’s Calculate Valuation: We walked through a standard deal where you raise $1 million at a $3 million pre-money valuation leading to a $4 million post money valuation.The math works out that the investor owns 25% of the company post deal ($1 million invested / $4 million valuation) and assuming 1 million shares, each share would be valued at $3 / share ($3,000,000 pre-money / 1 million ...

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